

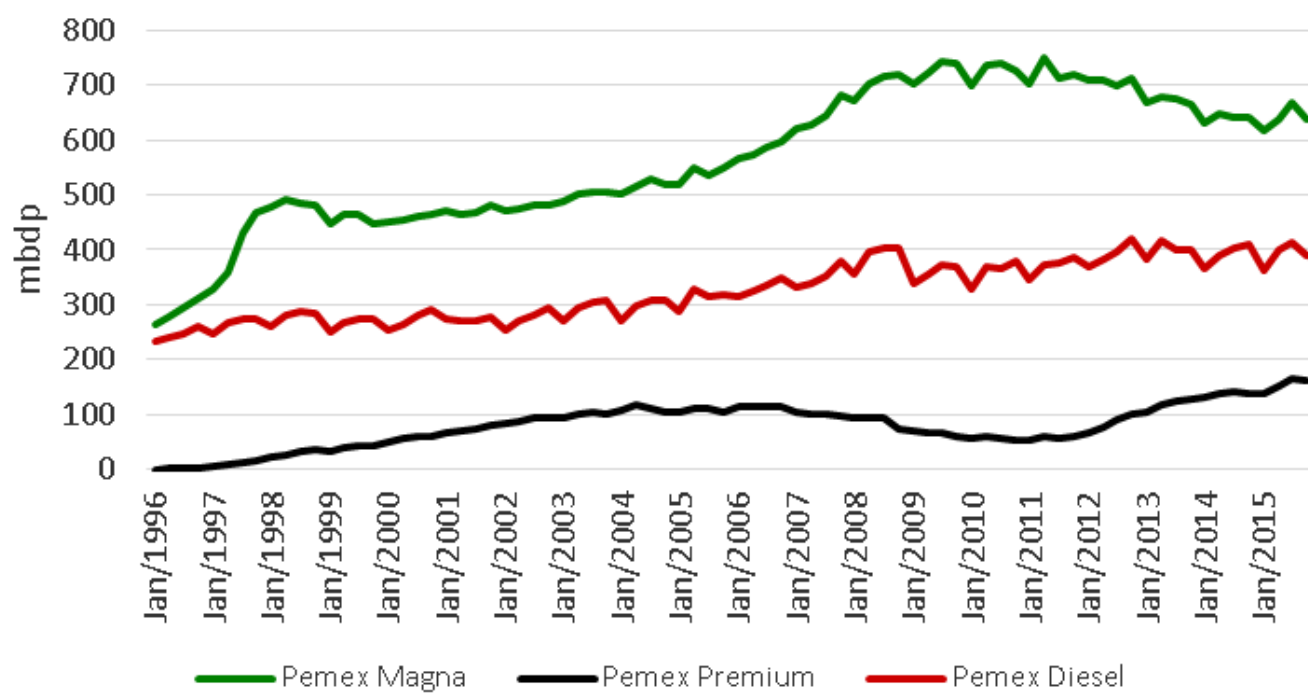
Gasoline demand analysis in Mexico before the energetic reform

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Motivation

- Energetic reform 2013.
- Downstream sector: fossil fuel demand.
- Transition: monopoly to open market (2018).

Consumption per type



- Financial impact:
 $National\ demand - Domestic\ Production = Importation$

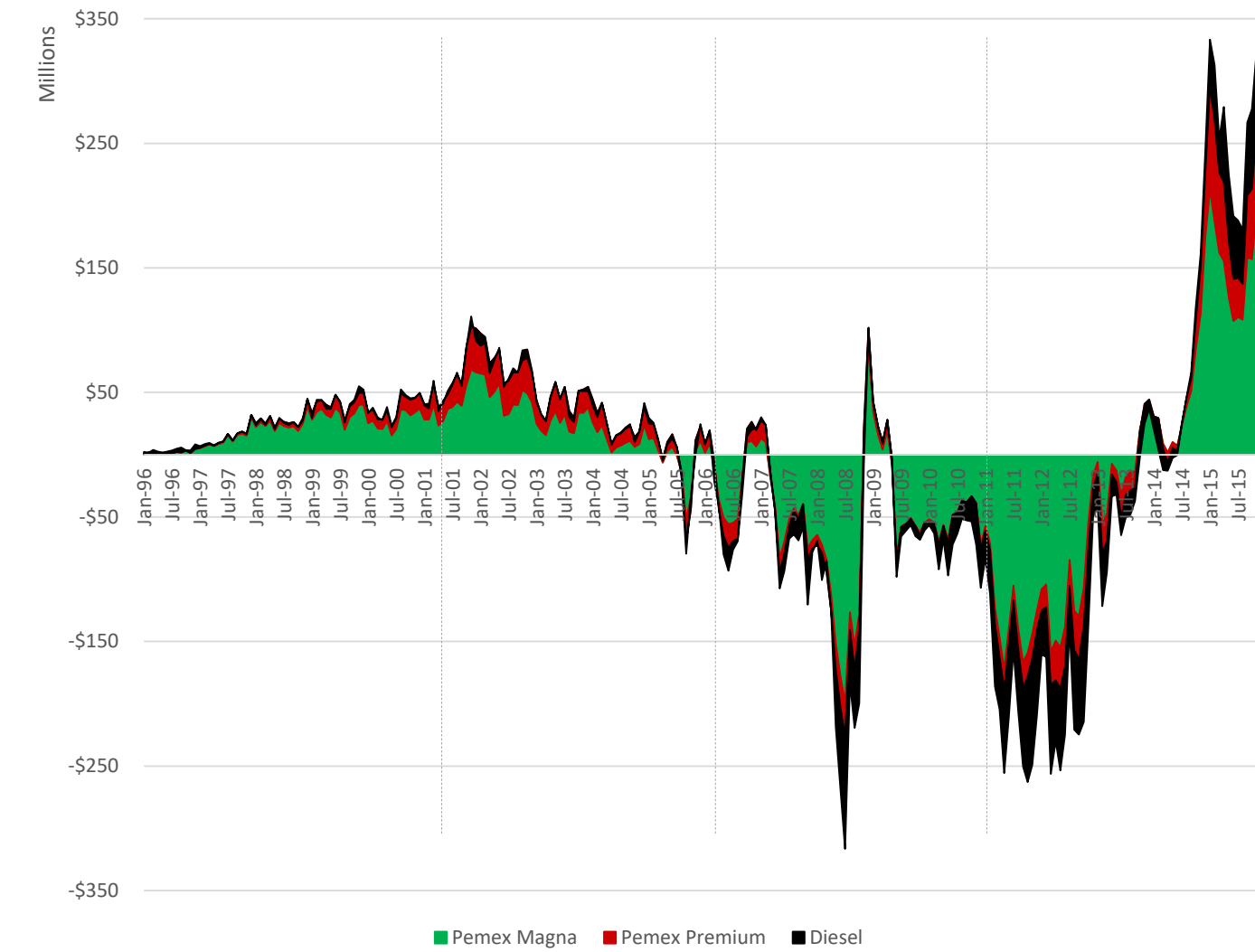
$$Commercial\ balance = Importation (Domestic\ Price - International\ price)$$

Results

- Elasticities:

Elasticities	PEMEX Magna		PEMEX Premium		PEMEX Diesel	
	Short	Long	Short	Long	Short	Long
Price	-0.134 (0.042)	-1.808 (0.555)	-0.581 (0.677)	-1.000 (0.213)	-0.285 (0.156)	-0.701 (0.173)
Income per capita	0.917 (0.249)	2.846 (0.551)	0.299 (0.160)	7.156 (2.688)	0.389 (0.154)	1.179 (0.357)
Number of cars	0.879 (0.481)	0.046 (1.132)	-0.728 (2.694)	2.309 (4.996)	-0.626 (0.863)	1.654 (0.358)

- Commercial balance:



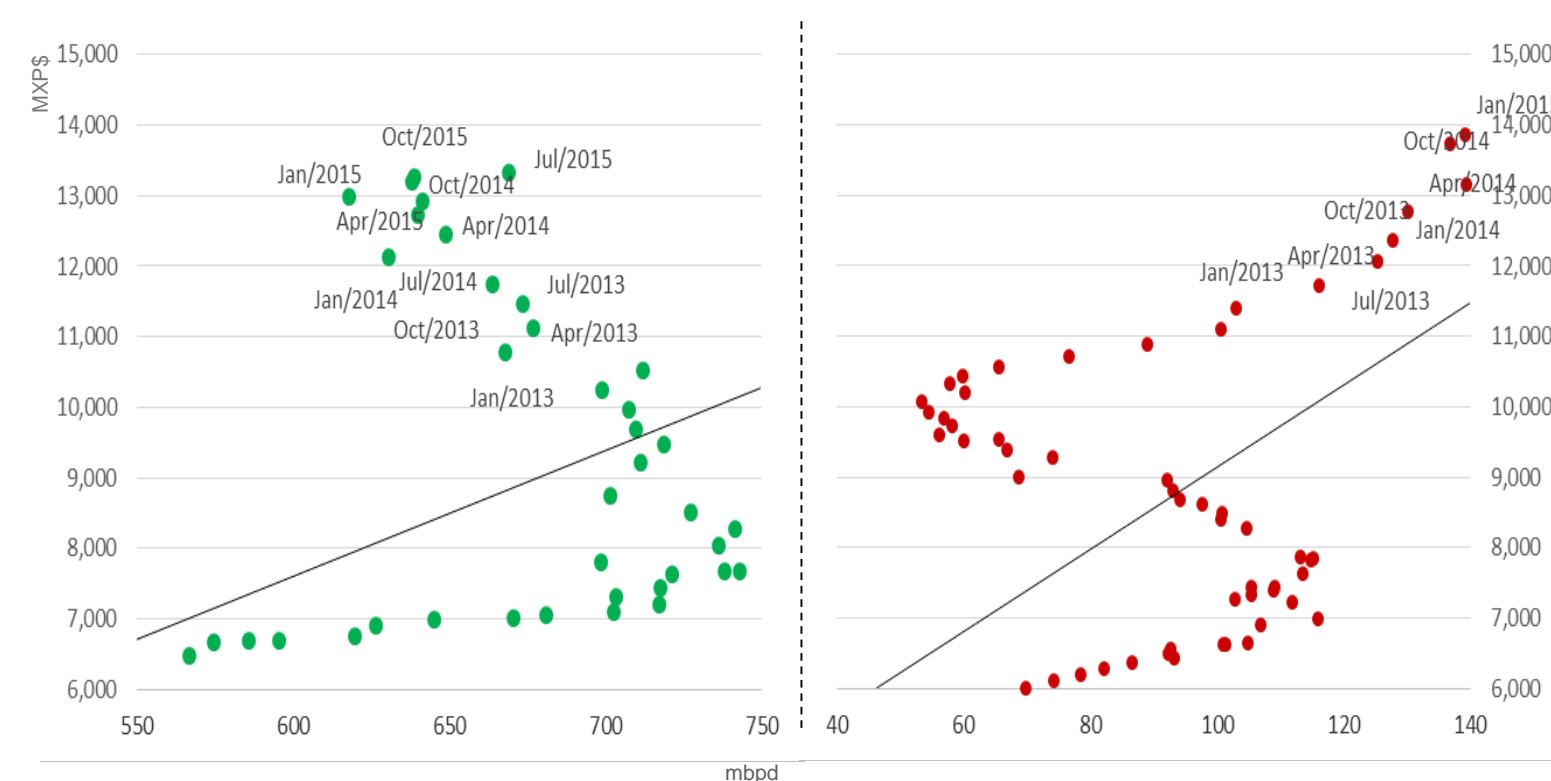
Research objective

- Elasticities for price, personal income and registered vehicles vs. fuel demand.
- Regular vs. Premium historical substitution.
- Financial impact for maintaining a fix fuel price.

Methodology

- Data (Q): January 1996 to December 2015.
- For elasticities: Ordinary Least Squares (OLS), Vector Autoregressive Model (VAR) and Error Correction Model (ECM).
- For historical substitution: exploratory data analysis.

- Substitution:



Conclusions

- The demand of gasoline is negatively influenced by the price, is affected positively by the income and the number of cars should have a value near to one.
- From January 2013 to July 2015 an increase in the Regular price of 19% led people to demand Premium type in 38% more.
- In a twenty-year-analysis the Mexican government had incurred in considerable losses of maintaining a fixed price of petrol.
- Reform: opportunity to focus public budget in strategic activities.

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