# SOPHIE STEWART

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### **EDUCATION**

#### University of Aberdeen, MA Business Management and Politics

2024 - 2028

Key subjects include Managing Organizations, Marketing, the Economics of Business and Society and Global Politics: Equality and Inequality.

#### The Central High School, Alnwick, Northumberland

2018 - 2024

A Levels: Maths (A), Economics (B), German (C)

GCSE: 10 GCSEs, including Maths (8), English Language and Literature (7) and History (6).

#### **WORK EXPERIENCE**

#### **Shop Assistant, Alnwick Castle**

Summers 2023 and 2024

Dealt efficiently with enquiries from the public, both in person and on the phone. Ensured stock was displayed attractively, promoting 'Harry Potter' merchandise, as the castle was used as the film location for Hogwarts

### Customer Assistant, Sainsbury's, Alnwick

April 2021 – August 2023

Successfully handled customer enquiries, provided store and aisle access assistance to disabled customers, and was trained in the usage of tills.

#### **British Heart Foundation (Volunteering), Alnwick**

Autumn 2021

Took part in the BHF 12-week fundraising mission as part of the Duke of Edinburgh Award, raising £600 through sponsored walks and car washes to support the charity's activities.

#### **SKILLS**

#### **Customer Awareness**

Developed excellent customer awareness skills at Alnwick Castle, promoting the castle to international tourists by ensuring I was friendly and helpful in answering their queries.

### Marketing

My current studies include buyer behaviour, market research, the marketing mix and the strategic context of marketing, allowing me to understand the theories behind my work experience.

#### Communication

Developed good oral communication skills, presenting confidently in groups at university, and communicating feedback to staff in my role as class representative. As part of the school Debating Club, I learned to present my argument and listen to opposing views.

#### **Teamwork**

Worked in a variety of teams, within retail, in my Duke of Edinburgh expeditions, and university societies.

### **INTERESTS & ACHIEVEMENTS**

# **Duke of Edinburgh Gold Award**

Successfully achieved Duke of Edinburgh Gold Award, which included a five day walk through the Brecon Beacons, requiring self-sufficiency skills and effective teamwork.

# **Class Representative**

Elected by my peers as Class Rep for 1st year Managing Organizations class. I act as the main point of contact between the student body and the staff who deliver the course.

# **Debating Club**

I was a member of our school team for three years and took part in a number of school debating competitions.

# Lairig Club (University of Aberdeen Mountaineering Society)

Regularly climb Munros and walk in the Scottish Highlands, most recently in Torridon.

### **REFERENCES**

### Available on request